

# Frasers Property Thailand.

**2019 Corporate Business Overview**





# Experience matters.

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Our new unifying idea is *experience matters*. We believe that our customers' experience matters, and that our experience matters.

## **Our customers' experience matters.**

When we focus on our customers' needs, we gain valuable insights which guide our products and services. We are committed to creating memorable and enriching experiences for our customers.

## **Our experience matters.**

Our legacy is valuable and inspires our future successes. As a multi-national business of scale and diversity, we bring the right expertise to create value for our customers.

We celebrate the diversity of our people and the expertise they bring, and we commit ourselves to enabling their professional and personal development.

## About Fraser's Property Thailand.

**Fraser's Property (Thailand) Public Company Limited (FPT), formerly known as TICON, is a leading provider of a smart integrated property platform and is listed on the Stock Exchange of Thailand.**

Fraser's Property Thailand is the largest developer and manager of industrial properties in Thailand. We believe in growing our portfolio not just in Thailand but also in other ASEAN countries.

We have provided professional services to the industry for more than three decades. We have gone the extra mile for our customers

Fraser's Property Thailand is recognised as the largest developer and manager of industrial properties for factories and logistics warehouses across Thailand. Internationally, we have expanded into Indonesia with our maiden investment in a joint-venture company to develop logistics parks of international quality. The new businesses of Fraser's Property Thailand, including data centre, smart solutions and township development, further strengthen our commitment to deliver customer-centric solutions.

Fraser's Property Thailand is also a sponsor and manager of the largest industrial REIT in Thailand, Fraser's Property Thailand Industrial Freehold & Leasehold REIT (FTREIT) which is listed on the Stock Exchange of Thailand.

Fraser's Property Thailand is a member of Fraser's Property Group, a multi-national company that owns, develops and manages a diverse, integrated portfolio of properties. Driven by a unifying idea that *experience matters*, Fraser's Property Thailand delivers quality property products and services that meet the ever-evolving needs of businesses and communities.



Bangkok, Thailand



Wangnoi, Thailand

## Our business.

Frasers Property Thailand is committed to developing high quality industrial property assets and managing 2.7 million square metres (sq m) of factory and warehouse space in strategic locations nationwide. By expanding into other adjacent businesses, we continue to deliver growth to our shareholders and strengthen our capability to create value for our stakeholders.

Our businesses comprise Industrial Property, Data Centre, Smart Solutions, Township and REIT.

> **2.7** million sq m  
factory and warehouse space in strategic locations nationwide

> **over 800** buildings of assets under management

> **50** locations | **3** major clusters of logistics park



### Industrial Property

A leader in industrial real estate with AUM of 2.7 million sq m.

### Data Centre

Secure and reliable state-of-the-art facilities.

### Smart Solutions

Tech solutions that enhance customers' experiences.

### Township

Our new growth driver.

### REIT

Sponsor and manager of the largest industrial REIT in Thailand.

A leading provider of a smart integrated property platform that provides complementary real estate services, guided by a unifying idea that both our customers' and our own experience matter.

Part of  
a multi-national brand

Integrated platform

Local expertise,  
global connection

Experience matters

## About Frasers Property Limited

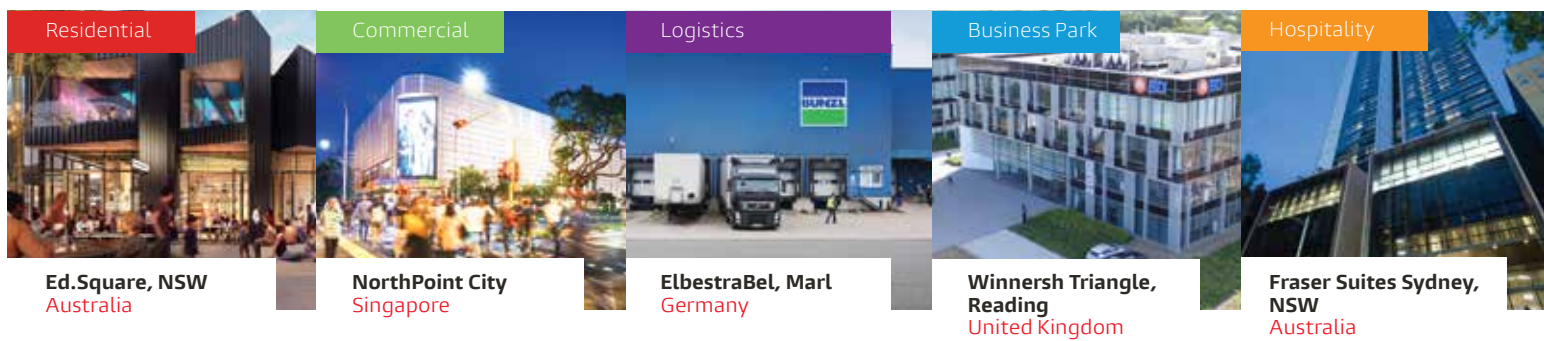
Frasers Property Limited (Frasers Property and together with its subsidiaries, the Group), is a multi-national company that owns, develops and manages a diverse, integrated portfolio of properties. Listed on the Main Board of the Singapore Exchange Securities Trading Limited (SGX-ST) and headquartered in Singapore, the Group has total assets of approximately S\$32 billion as at 30 September 2018.

Frasers Property's assets range from residential, retail, commercial and business parks, to logistics and industrial in Singapore, Australia, Europe, China and Southeast Asia. Its well-established hospitality business owns and/or operates serviced apartments and hotels in over 80 cities across Asia, Australia, Europe, the Middle East and Africa. The Group is unified by its commitment to deliver enriching and memorable experiences to customers and stakeholders, leveraging its knowledge and capabilities from across markets and property sectors, to deliver value in its multiple asset classes.

Frasers Property is also the sponsor of three real estate investment trusts and one stapled trust listed on the SGX-ST. Frasers Centrepoin Trust, Frasers Commercial Trust, and Frasers Logistics & Industrial Trust are focused on retail, commercial, and logistics and industrial properties respectively. Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust and Frasers Hospitality Business Trust) is a stapled trust focused on hospitality properties.

About  
Frasers Property  
Limited.

> **S\$32**  
billion assets  
under management  
across 5 asset classes





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